BUSINESS IS GREAT
BRITAIN & NORTHERN IRELAND
AT THE HEART OF GLOBAL BUSINESS

In partnership with:
British Chamber of Commerce in the Slovak Republic
UK Trade & Investment
British Chambers of Commerce
Slovakia – Construction Sector

Speaker:

Denisa Brighton,
International Trade Adviser Team Lead
British Chamber of Commerce in the Slovak Republic
Products for British Businesses

- **Market Promotion** / Building awareness of the Slovak market
- **Market Entry** / Route to the Slovak market
- **Market Development** / Partner identification, Business matching services, In-country visits and Trade missions
- **Regional Expansion** / Growing and maintaining a market share
The British-Slovak SME Forum organised by the British Chamber of Commerce in the Slovak Republic on 17 February 2016 will offer business matching services with sector leaders operating in the construction and property management sectors. The forum will be followed by 1-2-1 meetings and networking event to boost your business as much as possible.

OPPORTUNITIES IN THE UK:

STRABAG
TAKANAKA
HB REAVIS
Slovak economy is small (€78bn), primarily industry-led, export oriented

Construction is its 4th largest sector, with gradually increasing importance

Construction is the 3rd top employer, after industry and trade

On average, there were 211K jobs in construction sector in 1-3Q 2015, nearly 9% of total (the peak in recent history was 11%)

Slovak GDP was only at 43% of EMU in the beginning of current Millennium, but as it is fast converging to the Euro area standards, importance of construction sector holds high

Construction output in Slovakia increased 16.90 percent in November of 2015 over the same month in the previous year.

Construction Output in Slovakia averaged -0.51 percent from 1993 until 2015, reaching an all time high of 29.70 percent in October of 2015 and a record low of -41.30 percent in December of 1993.
JLR Investment in Nitra: Next steps

• One this is the biggest investment in the European union for the last seven years.

• Peter Millet (Health & Safety Director) said We want to create the **safest construction plant in the world**, the most important factor above **cost and timing. This is how serious JLR are taking H&S**

• Currently Applying for permits and permissions and thanks to **MH Invest** things are going very well indeed.
JLR Investment in Nitra: Next steps

• Currently JLR are procuring their site production manager and deciding which staff will come out from the UK. Then they will start work on the Slovak employment. They will take chosen local staff for 6 mth training in the UK.

• We already have presentations from our HR companies in the chamber for JLR and other British Companies whom are heading this way.
JLR Investment in Nitra: Next steps

- MH invest are taking care of land acquisition currently and together with JLR and other supplier investors, MH invest are creating a state of the art centre of excellence, training and education facility.

- As Chamber members you have given us over 110 application as members to work with JLR.
Connect-a-Business

• A survey of Slovak businesses who are interested in working with JLR in Slovakia

• Stand out from the crowd and offer your products, services, expertise and how you could provide support to this new Slovak based OEM

WHAT CAN I DO NOW?
• Get in touch with the British Chamber of Commerce
• Fill in the survey: https://goo.gl/dz1t6u
THANK YOU