

Event media kit

Bringing all corners of the
trade ecosystem together

GTR
UK 2023
LONDON

#GTRUK

155 Bishopsgate - etc.venues, London, UK
June 20, 2023

gtreview.com/gtruk



GTR UK returned to London for a one day event on June 16, 2022.

Reflecting on both the latest trends and priorities for UK trade and exports but also on an extensive range of global themes, issues and concerns, the newly expanded version of GTR UK 2022 brought all corners of the global trade ecosystem back to London for a one-day event on June 16.

Providing the first opportunity for the industry to meet unrestricted in-person for 3 years, the event enjoyed unrivalled support and participation with over 550 in attendance from across the world's leading financial service providers, local and international exporters, trade organisations and government agencies.

We look forward to seeing you again in 2023!

**“GTR does it again!
Brilliant event and essential for
any trade finance professional!”**

S Burnage, UKEF



As the world's leading trade, commodity and export finance publisher and event organiser, **GTR** offers sponsors and advertisers unrivalled exposure and profiling among their peer and client groups. **GTR** can offer various appealing options that would strategically and effectively help raise the profile of the partner, and offer a highly effective platform with which to showcase its capabilities and mission.

Find out more at gtrreview.com

GTR Global Trade Review

Where trade talks.



Sponsorship opportunities

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Speaking opportunities

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Marketing & media opportunities

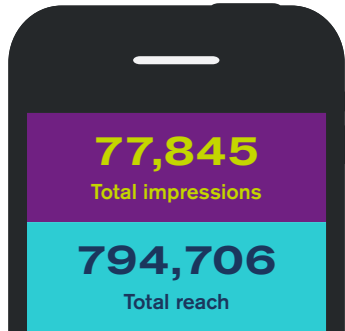
Elisabeth Spry
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**Register for GTR UK 2023
Visit www.gtrreview.com/gtruk**

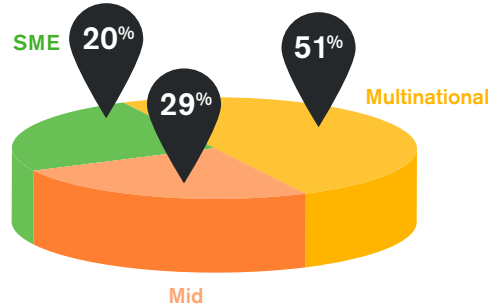
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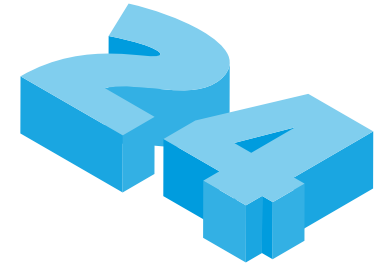
Social media stats in 2022



Company size breakdown in 2022

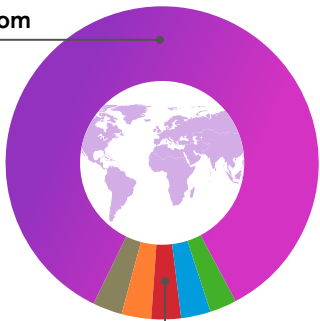


Countries attended in 2022



Attendance by country in 2022

85%
United Kingdom



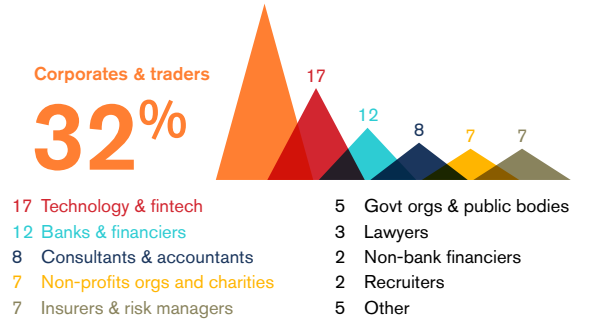
15%
Rest of the world

- Africa
- Americas
- Asia
- Europe
- Mena
- Ghana
- Mozambique
- South Africa
- United States
- Hong Kong
- India
- Philippines
- Singapore
- Belgium
- France
- Germany
- Hungary
- Ireland
- Italy
- Malta
- Netherlands
- Spain
- Sweden
- Switzerland
- Turkey
- Algeria
- Israel
- United Arab Emirates

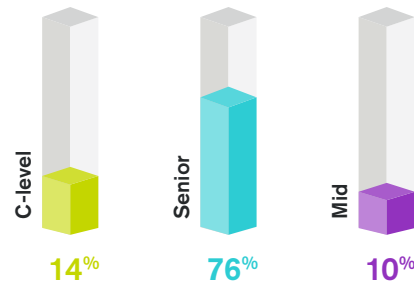
Vital statistics in 2022



Attendees by sector in 2022



Job titles represented in 2022



3 reasons to attend in 2023

- Unparalleled expertise from speakers who are active in the market **01**
- Exceptional content on topics and regions covered **02**
- Network opportunities with key stakeholders in the industry **03**

GTR UK 2022 London's sponsors and partners

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PARTNERS



GTR UK 2022 London's speakers included 1/2

- › **Soraya Ahmed**, EMEA Trade Head, Global Trade, **J.P. Morgan**
- › **Ian Armstrong**, Senior Vice-President, Origination, **Benteler Trading International AG**
- › **Eric Balish**, Head of Corporate Trade Sales – UK & Ireland, **Bank ABC**
- › **Richard Bartlett**, Managing Director, **Export Unlocked**
- › **John Basquill**, Senior Reporter, **GTR**
- › **Deborah Bass**, Head of Export Finance UK, **Crédit Agricole CIB**
- › **Alejandro Battistotti**, Senior Portfolio Manager, Structured Private Debt, **NN Investment Partners**
- › **Sarvapreet Bedi**, Senior Director, Working Capital Funding Strategy, **Kyriba**
- › **Maurice Benisty**, Chief Commercial Officer, **Demica**
- › **Brenton Booth**, Head of Supply Chain Finance Beacon, **Beacon**
- › **Philip Bouverat**, Director, Global External Affairs, **JCB**
- › **Gabriel Buck**, Managing Director, **GKB Ventures**
- › **Andre Casterman**, Founder & Managing Director, **Casterman Advisory**
- › **Jesse Chenard**, Chief Executive Officer & Co-Founder, **MonetaGo**
- › **Victoria Claverie**, Managing Director, Head of Trade Europe, **Standard Chartered**

- › **Gunnar Collin**, Head of Sales Trade Finance, **Enigio Time**
- › **Eric De Vienne**, Head of Portfolio Management & Distribution, Global Trade & Receivables Finance Europe, **HSBC**
- › **Raja Debnath**, Co-Founder Veefin Solutions – SCF SaaS, **Platform**
- › **Patrick Devilbiss**, Senior Offering Manager, Trade & Supply Chain Solutions, **CGI**
- › **Ana Dieguez**, Head of Global Clients, Credit Solutions, **Aon**

“It has been incredibly valuable to get back into GTR London, meet face-to-face with the trade finance community and debate the most relevant global themes that impact trade today.”

F Michielsen, Santander

- › **Claudia Dos Santos** Associate Director – Supply Chain Finance, **Lloyds Bank**
- › **Jun Du**, Professor of Economics, Economics, Finance & Entrepreneurship, **Aston Business School**
- › **Thomas Dunn**, Chairman, **Orbian**
- › **Sean Edwards**, Head of Legal, **SMBC Europe**; Chairman, **International Trade and Forfeiting Association (ITFA)**
- › **Hicham El Khaoudy**, Managing Director & Head of Global Transaction Banking MEA, **First Abu Dhabi Bank (FAB)**
- › **Andrew English**, Head of Operations, **Artis Finance**
- › **Laurie Flaux**, Director, Political Risk & Structured Credit, **Aon**
- › **Christian Fraser**, Journalist & Broadcaster
- › **David Frye**, Chief Executive Officer, **Levantor Capital**
- › **John Goodridge**, Co-Founder, **Silver Birch Finance**
- › **Sarah Green**, Law Commissioner for Commercial & Common Law, **Law Commission of England & Wales**
- › **Christoph Gugelmann**, Founder & Chief Executive Officer, **Tradeteq**
- › **Rebecca Harding**, Chief Executive Officer, **Coriolis Technologies**
- › **Adam Harris**, Head of Civil, Infrastructure & Energy, **UK Export Finance (UKEF)**
- › **Suresh Hegde**, Head of Structured Private Debt, **NN Investment Partners**
- › **Terry Hubert**, Trade Strategy, **SWIFT**
- › **Carl Hunter**, Chief Executive Officer & Managing Director, **Coltraco Ultrasonics**
- › **Chris Innes-Hopkins**, Director, **UK-Gulf Connect**; UK Executive Director, **Saudi British Joint Business Council**
- › **Sandrine Jehle**, Head of Working Capital Optimisation & Credit Risk Management, **Sanofi**
- › **Leila Jundi**, Senior Trade Director, Global Trade & Receivables Finance, **HSBC**

GTR UK 2022 London's speakers included 2/2

- › Oswald Kuyler, Head of Strategy Europe, **MonetaGo**
- › Thierry Lassy-Taty, Head of Credit, **Polytrade Finance**
- › William Limb, Political Risk Practice Leader, Financial Risk Solutions, **Liberty Global**
- › Vikram Lodha, Co-Founder & Chief Executive Officer, **360tf**
- › Julian Lynn, Regional Head, Middle East & Asia Pacific, **UK Export Finance (UKEF)**

“Best trade finance and working capital event I've been to this year. Amazing demographics.”

J Erasun, Sidetrade

- › Vashti Maharaj, Adviser, Digital Trade Policy, **The Commonwealth Secretariat**
- › Bhaswati Mallik, Head of Portfolio Distribution Initiatives, **Deutsche Bank**
- › Steven McCarthy, Managing Director, **Axpo UK**
- › Mike McGill, Portfolio Manager, **Allianz Group**
- › Francisca Michielsen, Divisional Director, International & Working Capital, **Santander**
- › Divyesh Modi, Head of Trade & Working Capital, UK, **Barclays**
- › Jim Murphy, Managing Director, **Arden Strategies**
- › Sarah Murrow, Chief Executive Officer, **Allianz Trade**

- › Rain Newton-Smith, Chief Economist, **Confederation of British Industry**
- › Mark Norris, Partner, **Sullivan & Worcester UK**
- › Lucinda O'Reilly, Founder, **The International Trade Consultancy**
- › Viacheslav Oganezov, Co-Founder & Chief Executive Officer, **Finverity**
- › Ed Parker, Divisional Head of Special Risks, **Tokio Marine Kiln Singapore**
- › Richard Paxman, Chief Executive Officer, **Paxman Scalp Cooling**
- › Simon Philpin, Senior Underwriter & Head of Business Development Global, Trade Credit, **Markel International**
- › Sean Ramsden, Founder & Chief Executive, **Ramsden International**
- › Philip Reynolds, Managing Director, **Newable Lending**
- › Pinaki Roy, Principal Consultant, **Atrios**
- › Kevin Shakespeare, Director of Strategic Projects & International Development, **The Institute of Export & International Trade**
- › Jeremy Shaw, Founding Partner, **Emerging Capital Management Partners**
- › Farooq Siddiqi, Chief Executive Officer, **DLT Ledgers**
- › Irit Singer, Chief Marketing Officer, **Windward**
- › Mirka Skrzypczak, Head of Working Capital Sales & Trade Products, **NatWest**

- › Chris Southworth, Secretary General, **ICC United Kingdom**
- › Kelvin Tan, Founder & CEO, **Origin Capital Management**
- › Louis Taylor, Chief Executive Officer, **UK Export Finance (UKEF)**
- › Steven Van Der Hooft, Founder & Chief Executive Officer, **Capital Chains**
- › Filip Verbeke, Head of Financial Crime Risk Reduction, **Complidata BV**

“It was a pleasure to be involved. The whole event was extremely well organised and good to work with so many great colleagues.”

K Shakespeare, Institute of Export & International Trade

- › Michael Vrontamitis, Lead Industry Principal, Lending Business Unit, **Finastra**
- › Julian Walker, Chief Commercial Officer, **Associated British Ports**
- › Carl Williamson, Head of Trade Finance Division, **UK Export Finance (UKEF)**
- › Anne-Marie Woolley, Chief Executive Officer, **Africa Global Trade Finance**
- › Eleanor Wragg, Senior Reporter, **GTR**
- › Olivia Wright, Senior Underwriter, **Chubb Global Markets**

Companies who attended GTR UK 2022 London 1/2

Corporates & traders		
Amalgamated Metal Corporation	Global Fashion Group	OGMI
Aprirose Trading	Global Methods of Construction UK	R and MC
Archer Daniels Midland	Hydro Group	Ramsden International
Associated British Ports	Jankel Armouring	Reid Steel
Astute Healthcare	JCB	Rescom Holdings
Avoca Insights	Kent Pharmaceuticals	RFD International
Axendo	Mabey Bridge	Riccoffee
Axpo UK	Make UK	Ronly
Balfour Beatty	Marubeni Europe	Sai Commodities
Barens Group	Marubeni-Itochu Steel	Sanofi
Barloworld Equipment	Mawums	Shell
Bechtel	Mirus-AS	Solway Mining Switzerland
BP	Mott MacDonald	Synergy Tradeco NV
BT	MOYAW Ltd	Terex
Bunge	Natural Inrod International UK	Thales Group
Cargill	NMS	TMT Metals Holdings
Cathay Pacific Airways	Ocean Partners	Torq Commodities
CBI Global	Om Synergies	Total Commodities
Cleaner Climate	Origin Commodities	Trade Peers
Coltraco Ultrasonics	Oxford Plastics	Tradmet
Conexus Resources	Paxman Scalp Cooling	UKCG Group
Contracta Construction	Peltrade	Unilever
Cummins	Petrofac	UPL
DL Hudson	Petronas	Vesaro
ERG International	Pintar Global	Vestel Group
Euro Alloys	PMG Holding	Wesoda
Europa	PowerX Equipment	YKK Europe
Gapuma	Previs	

Technology & fintech		
360f	Finverity	Polytrade Finance
BAE Systems	Fishtail	PrimeRevenue
Beacon	HCL Technologies	Reevoy
Bolero International	HPD LendScape	Sidetrade
CGI	iGTB – Intellect Global Transaction Banking	SupplyMeCapital
Clarency	Incomlend	Surecomp
Complidata BV	KashKind	SWIFT
Coriolis Technologies	Komgo	Taulia
Crowdz	Kyriba	Tinubu
CRX Markets AG	Marco Polo Network	TradeSun
Demica	Mercury Trade Finance Solutions	Tradeteq
DLT Ledgers	MonetaGo	Veefin Solutions – SCF SaaS Platform
Duality Technologies	Orbian	Veridapt
Enigio Time	PagonxT	Windward
Finastra	Pole Star	

Banks & financiers		
ANZ	Citi	J.P. Morgan
Asian Development Bank	Commerzbank AG	Landesbank Baden-Württemberg (LBBW)
BACB	Crédit Agricole CIB	Lloyds Bank
Banco Sabadell	Deutsche Bank	Mastercard
Bank ABC	DNB Bank	National Bank of Egypt
Bank of America	FIMBank	NatWest
Bank of China	First Abu Dhabi Bank (FAB)	Santander
Bank of China, London Branch	Habib Bank AG	Standard Chartered
Barclays	HSBC	Sumitomo Mitsui Banking Corporation (SMBC)
Belfius Bank	ICICI Bank	Sumitomo Mitsui Financial Group
BNY Mellon	Intesa Sanpaolo	UBAF

Consultants & accountants		
Arden Strategies	Control Union	Matchpoint Connect
Atrios	Export Unlocked	Midrex UK
BMT Group	ExportBootCamps.com	Pinnacle Trade Finance
Capgemini S.A.	GKB Ventures	The International Trade Consultancy
Capital Chain	IBM	Trade Advisory Network
Casterman Advisory	ImpactDev Africa	Trade Connect Global
Certis International	Independent	
Consulting Directors	KCap	

Non-bank financiers		
Africa Global Trade Finance	London Forfaiting Company	Silver Birch Finance
Artis Finance	Marex	Stenn International
Benteler Trading International AG	Newable Lending	Stronghold Global Finance (UK)
CME Group	Orbian Management	Twinc Capital
Emerging Capital Management Partners	Origin Capital Management	XE Business Solutions
GE Capital	Pemberton Asset Management	
Levantor Capital	Peridot Financing Solutions	

“Loved the chance to meet a wide group of industry experts.”

G Haran Doyle, Complidata

“Excellent dialogue and content”

E Harkins, GKB Ventures

Companies who attended GTR UK 2022 London 2/2

Insurers & risk managers		
AIG	Chubb Global Markets	PIB Insurance Brokers
Allianz Group	Howden Group	SCOR
Allianz Trade	Liberty Global	Swiss Re Corporate Solutions
Aon	Lloyds List Intelligence	Tokio Marine HCC – Credit Group
Aon's Credit Solutions	Markel International	Tokio Marine Kiln Singapore
Bridge Insurance Brokers	Mosaic Insurance	Willis Towers Watson

Govt orgs & public bodies		
British Exporters Association (BExA)	Institute of Export & International Trade (IOE)	Saudi British Joint Business Council
Confederation of British Industry	International Trade & Forfaiting Association (ITFA)	The Commonwealth Secretariat
GAMBICA	Law Commission of England & Wales	Trade Finance Distribution Initiative (TFDI)
ICC United Kingdom	MBDA	Zug Commodity Association

Lawyers		
DWF Law LLP	Reed Smith	Sullivan & Worcester UK LLP
Johnson Matthey	Squire Patton Boggs	
Mayer Brown	Stephenson Harwood	

Media		
Cicero/AMO	Insurtech Insights	Social Eleanor

Recruiters		
Between Jobs	FinS Recruitment	LMA Recruitment
CA Global Executive Search	Healy Hunt	

Education		
Aston Business School	eBSI Export Academy	The London Institute of Banking & Finance

ECAs & multilaterals		
MIGA	UK Export Finance (UKEF)	

Investors		
Mayen Capital Management	NN Investment Partners	

Service Providers		
Corpay	Gaulport	

Press		
Bloomberg		

“GTR’s London conference this year was a bullseye. Topics discussed in the presentations were directly relevant to today’s global environment and speakers were impressive. The networking breaks provided ample opportunity to reconnect with the community. Overall, a really useful and interesting conference!”

A L Metz, SVP Corporate Affairs, Peridot Group

“The event catapulted me forward and I now have 5 follow up meetings, something which can allow a small SME like myself real access into new markets and enhance a route to finance which beforehand seemed somewhat inaccessible.”

J Adams, Remote Facility Development

“A great opportunity to meet industry experts and discuss relevant topics.”

L Gunn, PIB Insurance Brokers